

Infant Bacterial Therapeutics (BI)

Pareto Securities Health Care Conference September 2017



INFANT BACTERIAL THERAPEUTICS

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Infant Bacterial Therapeutics

Overview

History

- Pharmaceutical microbiome company focused on areas of unmet medical need
- Founded 2013 by Staffan Strömberg and Eamonn Connolly as subsidiary of BioGaia
- Lead drug candidate IBP-9414, to prophylactically prevent necrotizing enterocolitis ("NEC"), a fatal, rare disease that afflicts premature infants and carries an economic burden of USD 300,000 per complicated NEC
- Pursuing a second rare disease program IBP-1016 for the treatment of an unmet medical need in gastroschisis, a severe disease in infants

Current

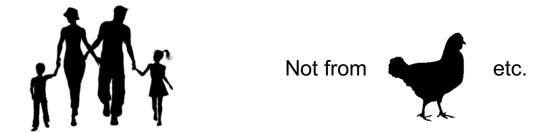
- Main drug candidate IBP-9414 in Phase II finalized recruitment of all 120 patients January 2017
- Orphan Drug Designation from FDA and EMA
- Rare Pediatric Disease Designation granted, Priority Review Voucher
- Current financial resources, SEK76m cash
- Current worldwide, royalty free patent

Future

- Phase II results for IBP-9414 expected during the autumn 2017
- Future financial requirement SEK 300-600m to conduct Phase III study for IBP-9414
- Label Patient Population 56,000 children in US and 108,000 in EU with Third - party assessed opportunity USD200m – USD350m in US market for IBP-9414
- Expected ease of market introduction and distribution of IBP-9414 in USA
- Market Approval for IBP-9414 target 2020 / 2021

The IBT concept

- IBT focuses on concepts of altering the human microbiome to prevent or treat diseases
- Microbiome of the newborn infant is more dynamic than that of the mature human
- Utilize co-evolved human bacterial strains derived from human breast milk



Clinical proof-of-concept signal published to engage IBT in development

Key IBT people and collaborators

Extensive experience and collaboration with tier 1 institutions

Key IBT decision makers



Peter Rothschild, MBA

Chairman



Staffan Strömberg, Ph.D.

CEO and co-founder



Eamonn Connolly, Ph.D.

Head of R&D and cofounder



Sanjiv Sharma, M.B.A.

Chief Commercial Officer



Anders Kronström, M.Sc.

Chief Technical Officer



Agneta Heierson, Ph.D.

Vice President, Clinical Development



Daniel Mackey

Chief Financial Officer

- Group President and founder of BioGaia
- Managing Director of BioGaia for 19 years
- Became Chairman of IBT in 2016
- Vice President of Nicox France, management positions at AstraZeneca, Head of R&D of Swedish Orphan, Head of Medical Devices at the Swedish Medical Products Agency
- Senior VP Research of BioGaia from 2002 to 2013 and extensive experience in the pharmaceutical industry (Kabi Vitrum, Pharmacia & Upjohn)
- A blend of successful experience in large, midsize and start-up companies in the US and Asia, with national and global responsibility for companies like Sanofi and Valeant
- Extensive experience in the pharmaceutical industry with specialisation on pharmaceutical development, project leadership and business development
- Over 25 years experience in the pharma industry
- Formerly Global VP, R&D Supply Chain at AstraZeneca
- 20 years experience from diverse U.S. and international management positions in finance and accounting with Investors Bank & Trust Co., Nordea Investment Management AB

IBT's extensive collaboration network



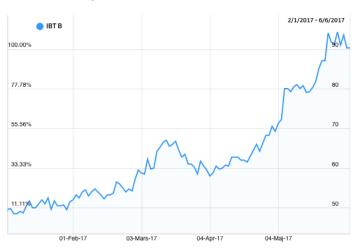
Key Opinion Leader Meetings

- Feb-13: Atlanta, US
- Apr-13: New York, US
- May-14: Vancouver, Canada
- Sep-14: Boston, US

- May-15: San Diego, US
- Sept-15: Budapest, Hungary
- May-16: Baltimore, US
- Nov-16: Stockholm, Sweden
- Mar-17: San Diego, CA

Financial

- IBT B listed on Nasdaq First North Premier
- Cash June 2017 ca SEK76m
- Strong investor base and over 5,000 Shareholders
- Application to Nasdaq Main Market planned 2017
- Market Cap ca SEK480m (€50m)
- YTD Stock performance ca 90%



Major Shareholders as of June 30, 2017

- Annwall & Rothschild Investments AB
- The Fourth Swedish National Pension Fund (AP4)
- AMF Aktiefond Småbolag
- Ålandsbanken ABP, Bank of Åland Ltd
- Nordea Småbolagsfond, Norden
- CF Ruffer Investment Funds
- Mingdale Company Ltd
- Swedbank Robur Ny Teknik
- Handelsbanken Svenska Småbolagsfond





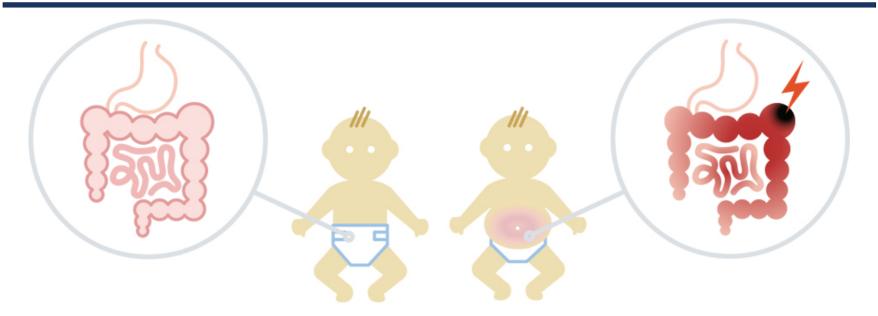






1. IBP-9414 for the prevention of necrotizing enterocolitis

Necrotizing Enterocolitis (NEC)



NEC is severe inflammation of the bowel in preterm infant bowel which can lead to death of the baby

Major surgery required in 20-40% of NEC cases at cost of 300 kUSD or more

Survivors have long-term consequences: short-bowel syndrome, abnormal growth, cognitive, visual and hearing impairments

There is no preventive treatment for NEC

Necrotizing Enterocolitis

A devastating gastrointestinal emergency





NEC kills 1500 US och 3700 EU infants every year

Who gets NEC?

Premature infants

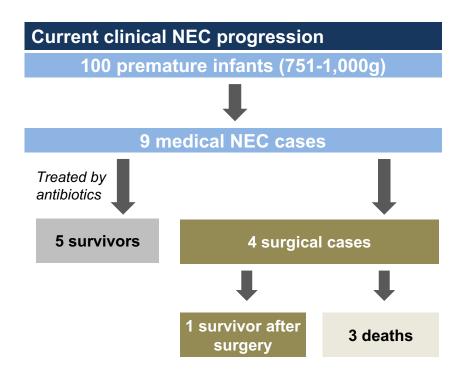
	Infants birth	NEC incidence	NEC mortality	Mortality (% of
	weight	rate (%)	rate (%)	weight cohort)
	501-750g	12.0%	42.0%	5.0%
High incidence	751-1,000g	9.2%	29.4%	2.7%
and mortality	1,001-1250g	5.7%	21.3%	1.2%
	1,251-1,500g	3.3%	15.9%	0.5%
	1,501-2,500g	0.4%	8.2-17%	0.03-0.06%
	>2,500g	0.1%	0-20%	0-0.02%

The smaller the premature infant is at birth, the more likely he/she will get NEC and die

Source Clark et al, 2012

Target population

A preventive therapy for all preterm infants at risk of NEC

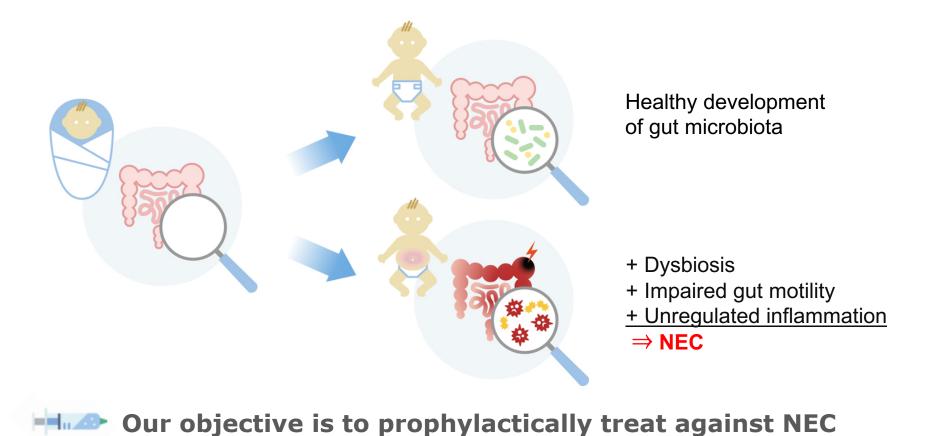


Target label population

Based on the expected IBP-9414 drug label, the targeted annual label population is:

- **US:** 56,000 premature infants (≤1500 gram)
- **EU5:** 108,000 premature infants (≤ 34 weeks)

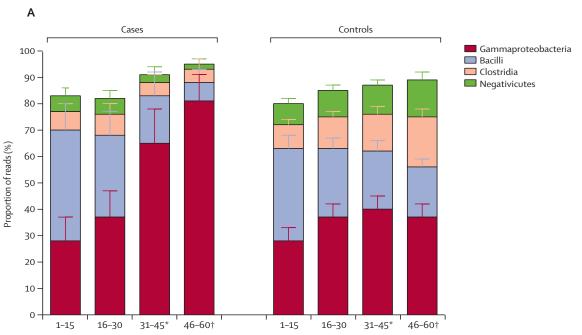
What causes NEC?





What causes NEC? – Dysbiosis in the gut

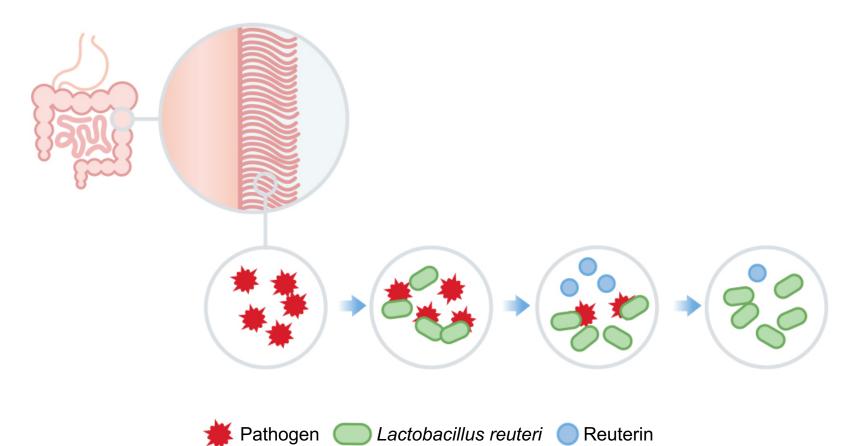
Dysbiosis with inappropriate colonization and pathogen blooms in the microbiota can contribute to necrotizing enterocolitis in preterm infants



Bloom of the pathogen-rich gamma proteobacteria prior to onset of NEC has been shown in 7 different studies to date (Neu, Versalovic in press)

What does L. reuteri do to dysbiosis?

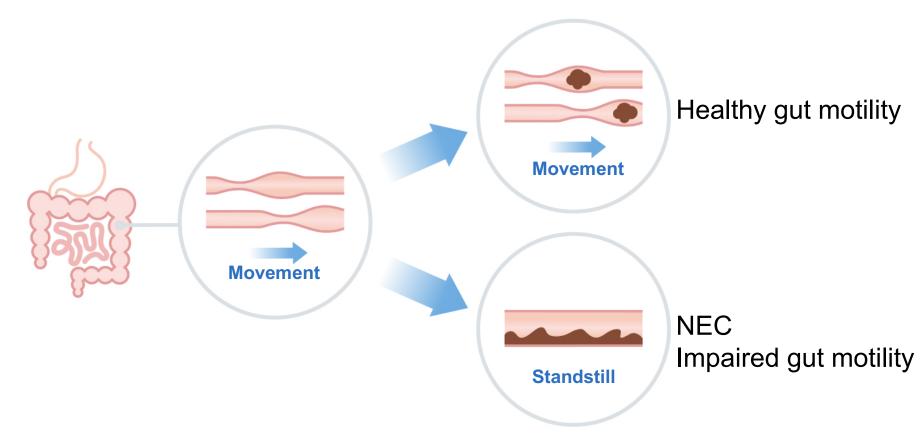
Fights pathogen growth in gut





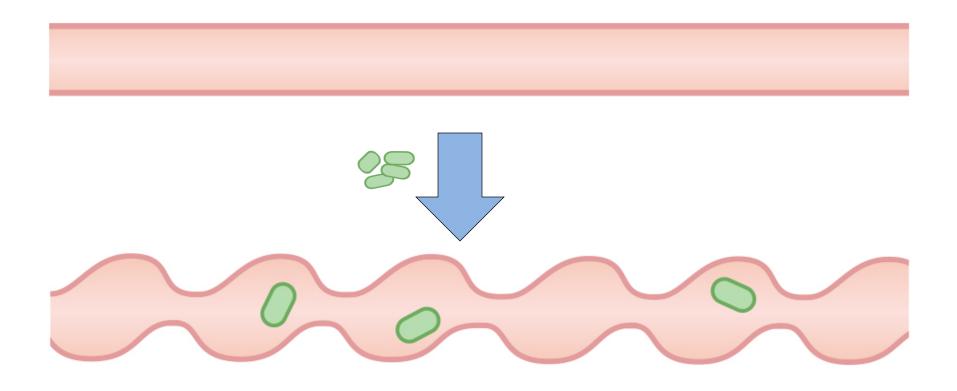
What causes NEC? – impaired gut motility

The baby's gut movements stop



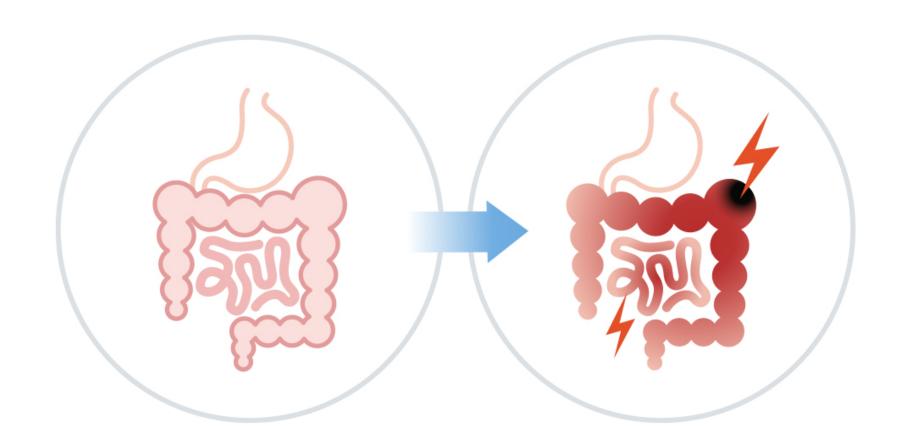
What does L. reuteri do to gut motility?

L. reuteri improves gut motility

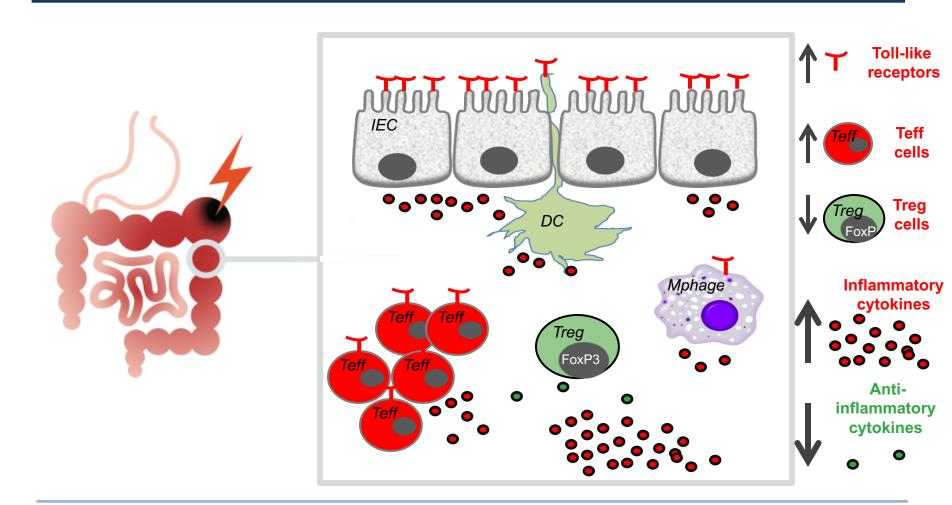


Source: Wu 2013

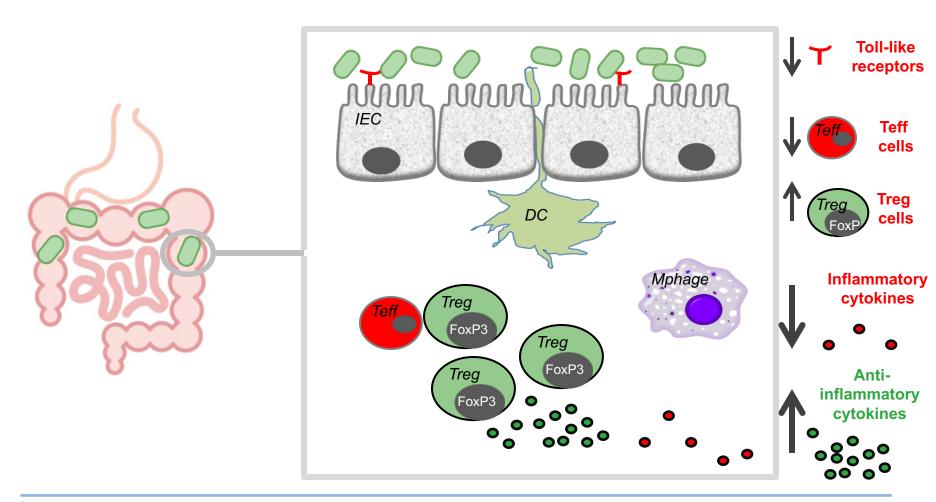
What causes NEC? – Inflammation in the gut



What causes NEC? – Inflammation in the gut



What does L. reuteri do to inflammation in the gut?



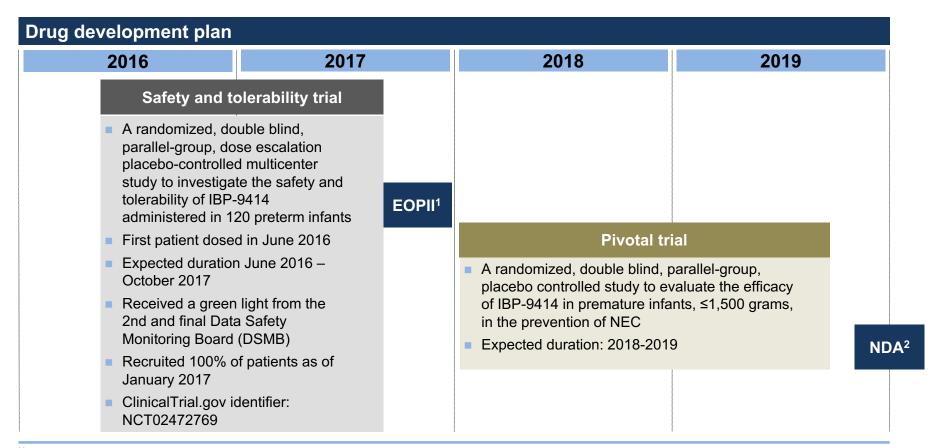
Clear clinical signal from L. reuteri

All studies show clinically significant reduction of NEC

Study	Number of patients	Reduction in NEC incidence
Rojas et al. (2012)	■ 750 patients	40% in the total study population37% in infants ≤1,500g
Oncel et al. (2014)	400 patients	20% in the total study population38% in infants ≤1,000g
Hunter et al. (2012) & Dimaguila et al. (2013)	354 patients	89% in the total study population
Jerkovic Raguz et al. (2016)	100 patients	50% in the total study population
Shadkam et al. (2015)	60 patients	82% in the total study population
Hernandez-Enriquez et al. (2016)	44 patients	92% in the total study population

IBP-9414 – development plan

A development program consisting of two clinical trials

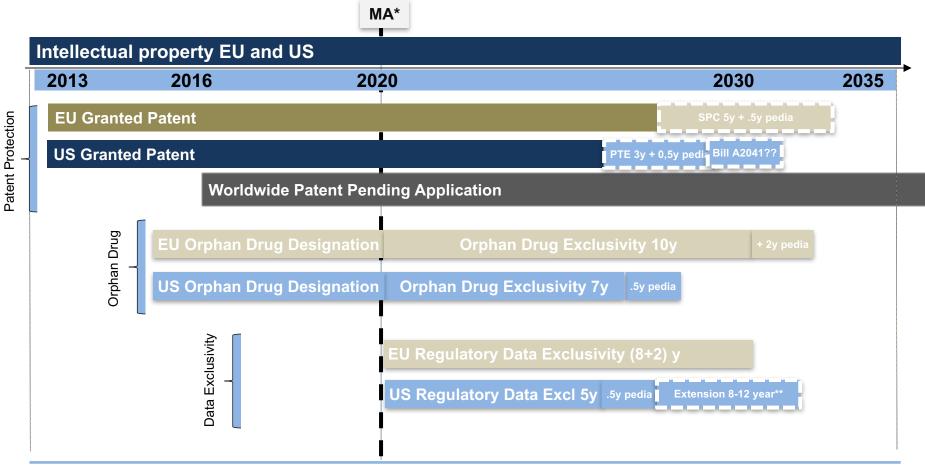


Notes

I End of Phase II

IBP-9414 – Intellectual Property

Three layers of protection



IBP-9414 Target Product Profile

For the prevention of necrotizing enterocolitis

Product description	 Pharmaceutical therapy approved as Orphan Drug in EU and US to prevent NEC The first FDA and EMA-approved drug product to prevent NEC 	
Patient population	 Premature infants ≤1,500g (US) ca 56,000 Premature infants ≤ 34 weeks gestational age (EU) ca 108,000 	
Route of Administration	Oral / enteral	
Product efficacy	 Demonstrates 33% reduction in the incidence of NEC compared to standard of care alone 	
Safety profile	 Well tolerated with no known side effects No increase in risk of sepsis or multi-resistance to antibiotics No known contraindications 	

Market potential for IBP-9414 assessment

IBT has mandated consultants to assess the market opportunity...



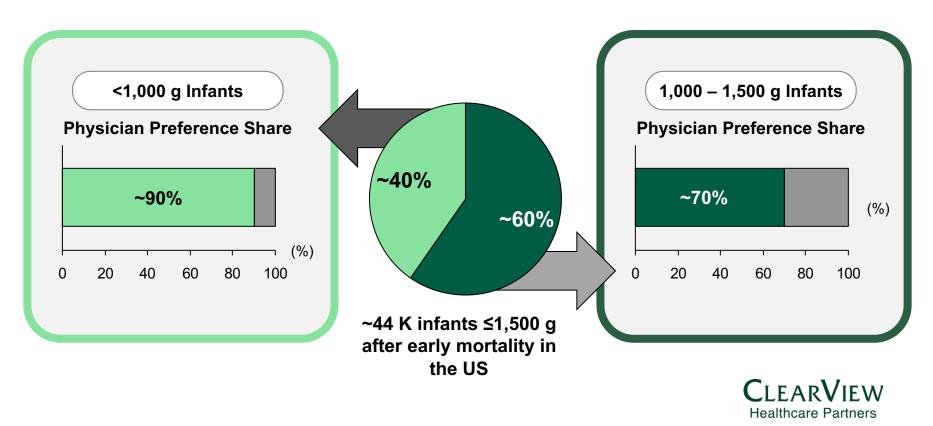
CLEARVIEW
Healthcare Partners

...who have interviewed the relevant key stakeholders across US and Europe...

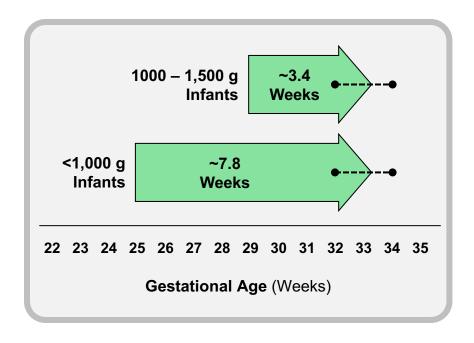
- Including 60 Neonatology Key Opinion Leaders interviews
- 15 Pharmacy and Therapeutics neonatologists and pharmacists (P&T members)
- Payers

Neonatologists show high willingness to prescribe IBP-9414

Clearview US market research indicates an overall 78% physician preference share reflecting a high unmet medical need



Treatment up to 34 weeks

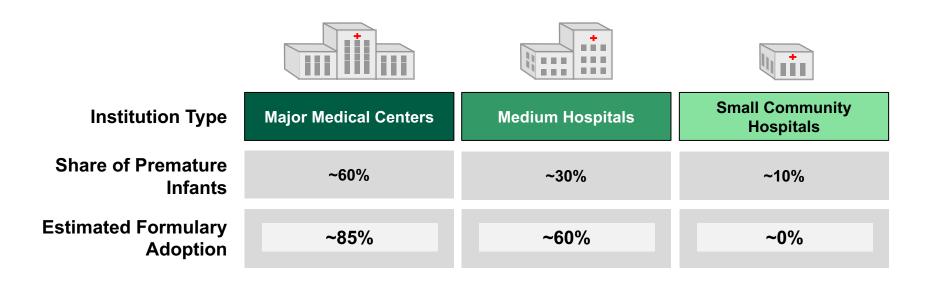


Physicians expected to halt IBP-9414

•---
treatment once infants had reached 32
to 34 weeks postmenstrual age



Expected Formulary Inclusion by Institution Type



Overall Formulary Inclusion

Approximately 70% of addressable patients are anticipated to receive care at an institution that includes IBP-9414 on formulary



Significant market potential for IBP-9414

IBT has mandated consultants to assess the market opportunity...





...who have strongly engaged and favorably reacted to IBP-9414's targeted profile...

- KOLs recognized NEC as a high unmet need with high mortality rates and lack of any medical preventive treatment
- NEC Economic Burden is estimated to be 20% of the total cost of initial care and USD 5 Billion spent annually on NEC in the US
- Highly positive reaction towards clinically proven safety and efficacy due to safety concerns
- Based on target profile, interviewees would expect IBP-9414 to be included on formulary

...resulting in significant market opportunity

Estimated annual revenue potential of USD200m – USD350m in US











2. IBP-1016 for the treatment of Gastroschisis

Gastroschisis

What is Gastroschisis?

- Birth defect of the abdominal wall, where the baby's intestines stick outside of the baby's body, through a hole beside the belly button
- Affects late preterm infants with an average gestational age of 36 weeks and average birth weight of 2.4kg

Why IBP-1016 for gastroschisis?



Dysbiosis and growth of pathogenic bacteria in the gut



Sub-optimal gut motility is the main clinical problem



Gastroschisis prevalence

Approximately 2,000 babies per year are born in the US with this birth defect

What happens when you have gastroschisis?

 After surgery repair, the core complication is due to severe impairment of the gut motility

Gastroschisis is associated with a high economic burden of ca \$95,000 per child

Clear signal on improved gut motility

5 studies with L. reuteri

	Study	Number of patients	Results
Improved gut motility in term and preterm infants	Indrio et al. (2008)	■ 30 patients	■ 85% increase in gastric emptying rate (p<0.001)
	Indrio et al. (2011)	■ 34 infants	■ 39% increase in gastric emptying rate (p=0.01)
Improved feeding tolerance in preterm infants	Rojas et al. (2012)	■ 750 patients	 34% reduction in episodes of feeding intolerance with interruption of feeding (p=0.08)
	Oncel, Sari et al. (2014)	400 patients	 29% reduction in episodes of feeding intolerance with interruption of feeding (p=0.015) 10% reduction in time to full enteral feeding (p=0.006)
	Oncel, Arayici et al. (2014)	■ 300 patients	■ 36% reduction in episodes of feeding intolerance with interruption of feeding (p=0.004)

Infant Bacterial Therapeutics

Summary

- Pharmaceutical microbiome company focused on areas of unmet medical need
- Experienced team supported by a well established network of Key Opinion Leaders
- Clear clinical signal and safety profile of Lactobacillus Reuteri
- Strong Intellectual Property protection of Lactobacillus Reuteri
- Main project, IBP-9414 for the prevention of NEC, is in Phase 2 in the US and has received:
 - Orphan Drug Designation from the FDA and EU
 - Rare Pediatric Disease designation from the FDA, Priority review voucher may be awarded by the FDA
- Annual revenue potential for IBP-9414 estimated to be USD 200-350m by third-party in the US alone

